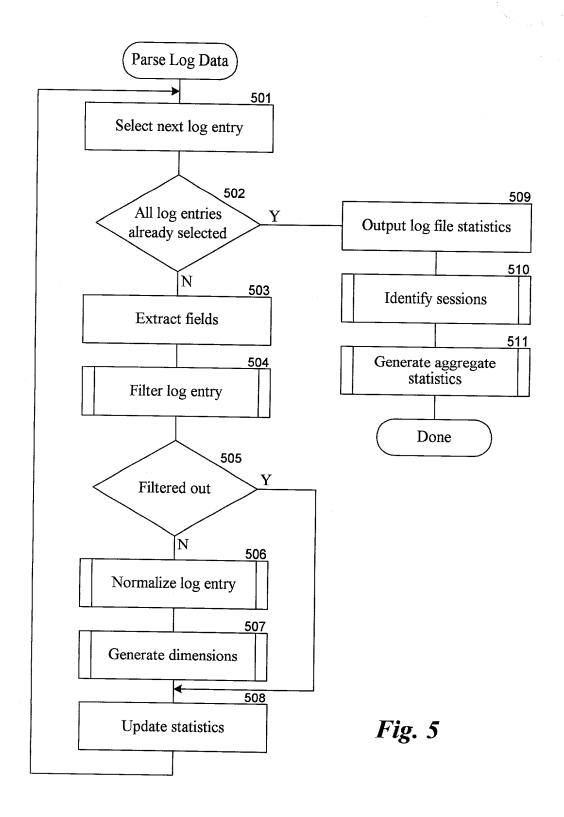


Fig. 3



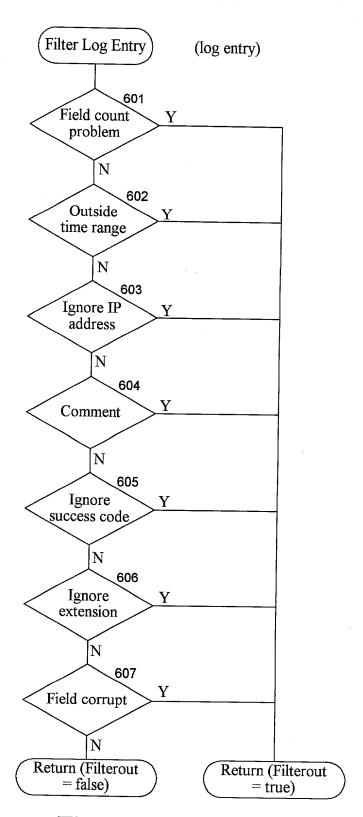


Fig. 6

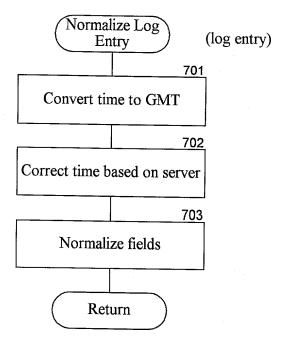


Fig. 7

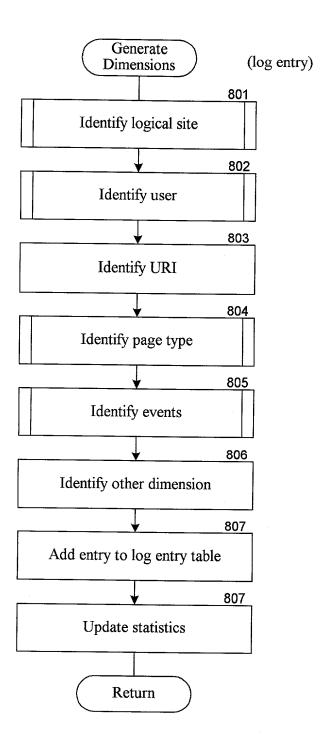


Fig. 8



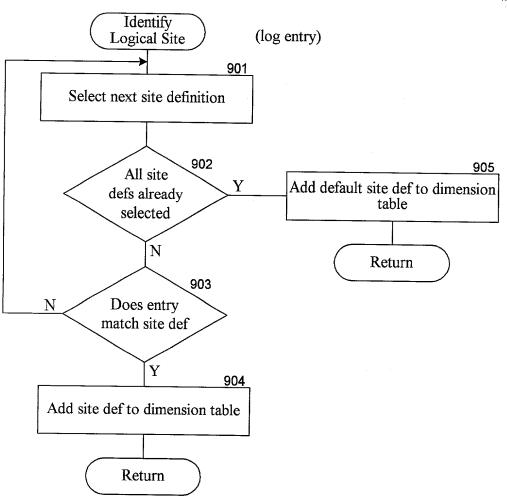


Fig. 9

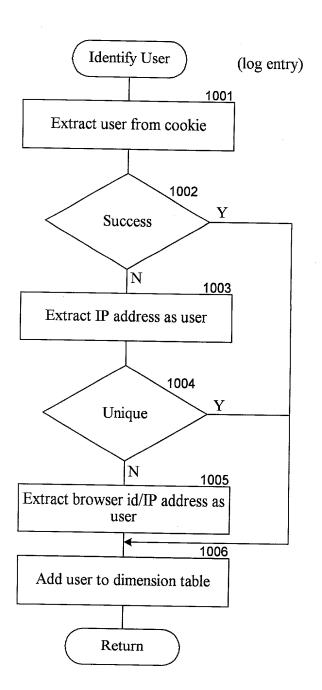


Fig. 10

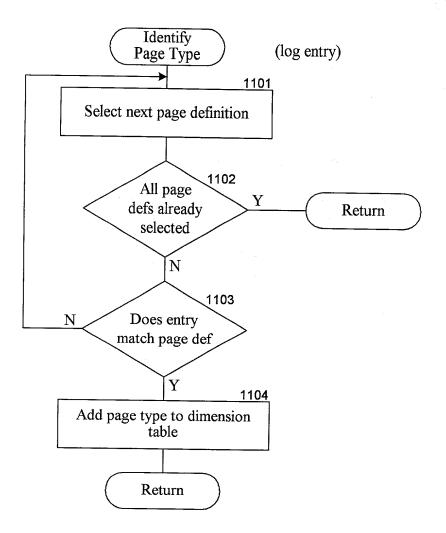


Fig. 11

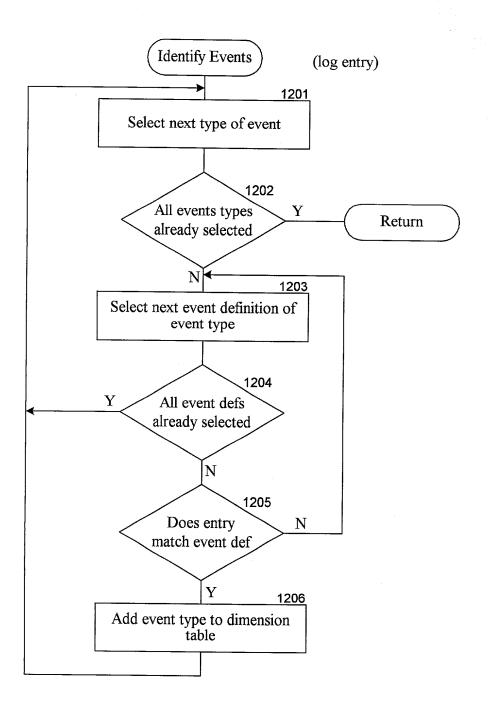


Fig. 12

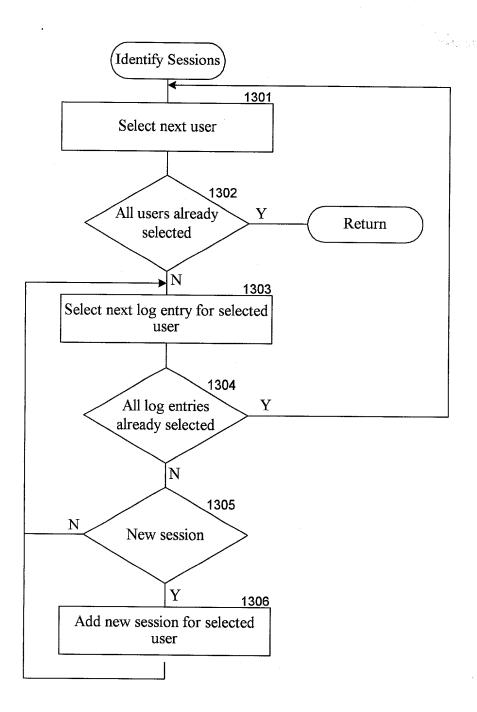


Fig. 13

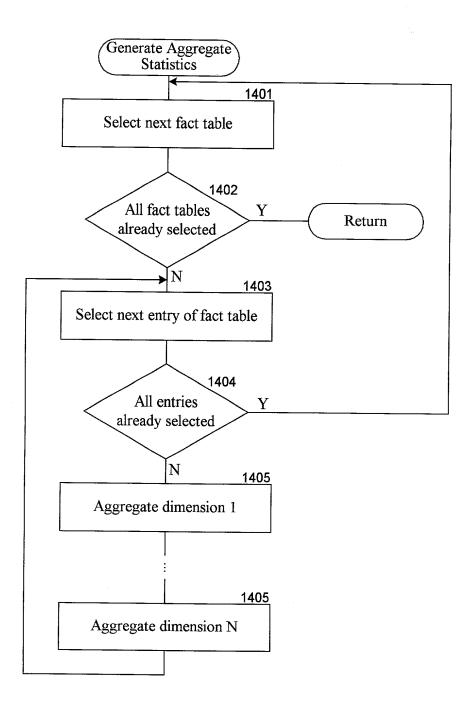


Fig. 14

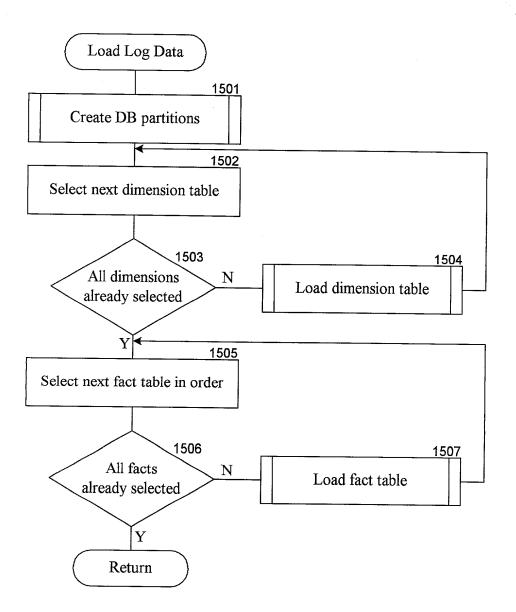


Fig. 15

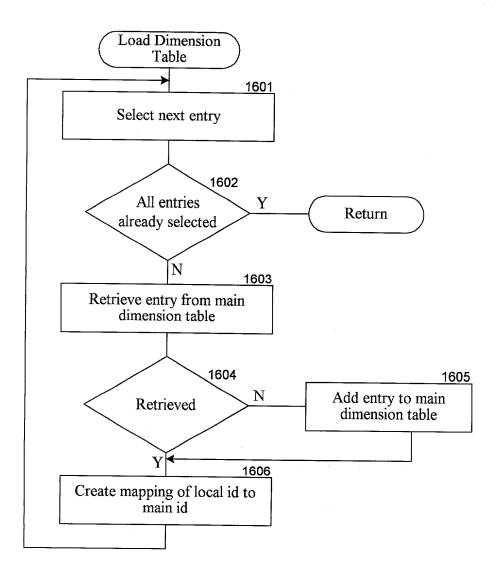


Fig. 16

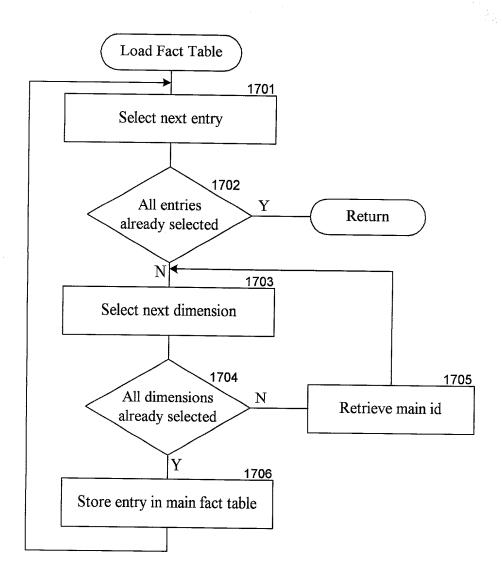


Fig. 17

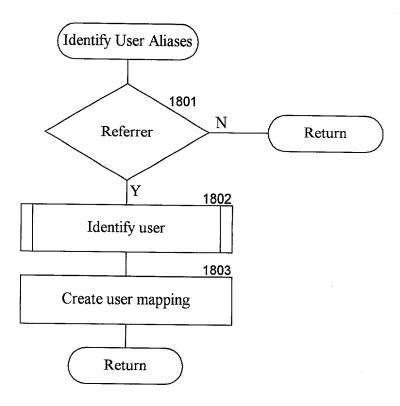
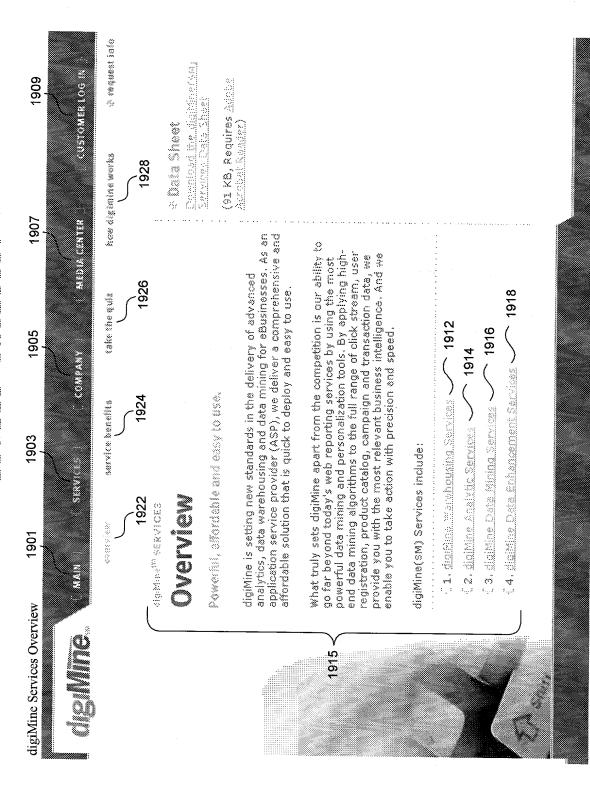


Fig. 18

See why dialities is the best data warehousing and data Fall's Seat service and a desire to win? sa, check out our current Award at Do you have a passion for digimine Preview 30 Internet Upside 606 Morldi Wins \* digimine Careers \* Service Benefits mining solution for all trohnology, austomer UPSIDE SYENES ANONS AS ASSE 15.5 OBSS105. \*Businesses. 300 CO 000 CO 1907 digithing will uncover valuable business intelligence and enable you on customer behavior, site performance, product sales, content consumption, marketing campaign effectiveness, browser to buyer To request additional information about digiMine, please fill out our Best of all, our application service provider (ASP) model allows us to provide you with an affordable solution that is quick to deploearn mare digiMine pravides you with intuitive reparts that have key metrics more, digibline's data mining services also deliver predictive applications that give you the ability to personalize web content, cross-sell and up-sell. to take immediate action by delivering advanced analytics and UNIOCK THE POWER OF YOUR DAYS conversion, customer segment identification and much, much about your business -- and you need to be able to act for need to know more about your customers and 903 merchanne de la commentation de personalization tools. on that knowledge. and easy to use. Sound Co http://www.digimine.com/ Powering your data for business advantage Welcome to digiMine 1910 

# All plans profit game to the green at the green profit tests county. At green profit tests county, At green profit tests county at the green profit tests county at the green profit tests county at the green profit tests and the final tests and the green profit tests could be at a profit test than the final tests and the green profit tests could be green profit to



http://www.digimine.com/services/

Fig. 19B

## digiMine Warehousing Services Overview

A 110 

ANTENO

how diginite works

take the quit

service benefits

\$000;B1080

11.11

o reguest into

ALCOHOLD STREET

digitaline \*\*\* SERVICES

## 

digimine" Warehousing Services

step in creating strong analytics and personalization, digibline will take your date from multiple sources including click stream, transaction, product, campaign and user profiles to create a robust Building a comprehensive data warehouse is the first fundamental data asset. Our scalable data warehousing infrastructure enables us to build lerge marehouses that are capuble of holding data for the most data intensive businesses, even those as big as the Media Metrix top 50.

- 1. 1. digi Mine Warehousing Services
- 1914 🗎 2. daimhe Analytic Services 🕻
- C. 3. digilline Data Mining Services
- F4. Jaihne Deta Enhancement Services

Fig. 19C http://www.digimine.com/services/warehousing.htm

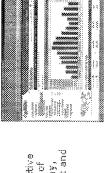
## digiMine Analytic Services Overview

in engaest kafa how digitating works Same the quit COMPANY Saryles beamfile SECTIVES \*\* SECTIVES \$\$50,000 A 200

### 

digitaliss Analytic Services

We provide advanced analytics to you through intuitive, interactive and customizable reports. You can quickly get a top-level view of your customers or you can drill down to specifics 24 hours a day, 365 days a year. We provide you with reports that are relevant and enable you to take action with confidence. Our reports include analytics on:



Site Stage

Traffic, Referral, path analysis, key words

Inhegrated Marketing Campaign Analysis Online advartising, e-mail; afflolty and loyalty programs

Cass tommer Amalysiss

Demographic, psychographic, recency and frequency

User Action Analysis RFC, registration, audion Shopping Cart. Analysis Conversion and abandonnent

Tadamins Warehousing Services

7.2. digiMine Analytic Services

(3, dimina Data Minina Service: 71916

(+, dulén Data Enhancement Services

1918

Fig. 19D

http://www.digimine.com/services/analytic.htm

## digiMine Data Mining Services Overview

in request info A CONTRACTOR bow digimine works take the quix service henefits 345 (3) (4 m) ....

GEOTANNA SANCEONS

## 

digimine" Data Mining Services

digibline applies advanced data mining algorithms to provide you with the most powerful ensiytics available. Our algorithms identify patterns in the data that can deliver new insight into your customery. These analytics, coupled with our interactive reporting interface, give you the intelligence you need to make timely decisions with confidence.

- Personalization
- Cross-sell and Upsell
- Churn management
- · Affinity Analysis Product, Content, Event
  - Customer Segmentation
- I. diabling Warshamma Services
- 12. diditina Anakato Sarvices
- (3. digitline Data Mining Services
- (4. dinibus Luta Enhancement Services

1918

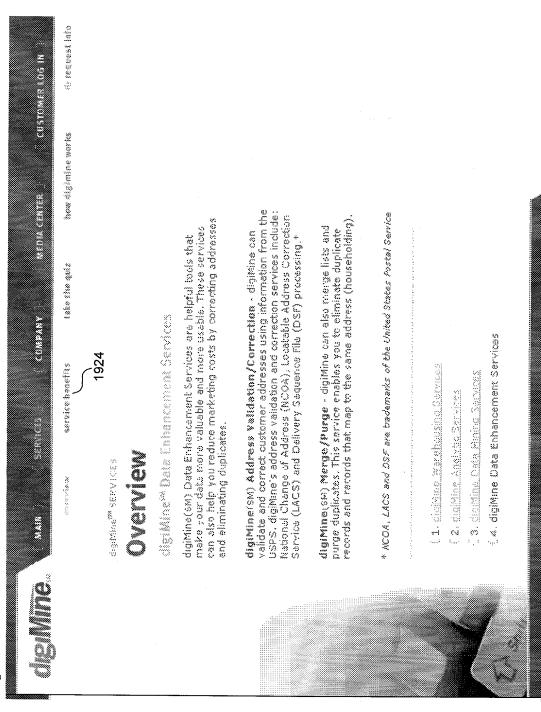
\* We go beyond today's
typical web reporting
services by using the mast
powerful deto mining and
personalization tools.

e Custo

http://www.digimine.com/services/mining.htm

Fig. 19E

# digiMine Data Enhancement Services Overview



http://www.digimine.com/services/enhancement.htm

Fig. 19F

### į

take the quit

Bow diginise works

The special lates

\* algibine affers the tassess times

BH OS 24 bours. deptoyment --- as

Download the death elem Services Onto Shares 

(91 KB, Requires Adaba 

CECTABLE WARRING

1926

digildinetam) Services make understanding your oustomers and your business easy, And we alleviete the frustrations associated with deploying and using a home-grown data warehousing and data mining solution,

Powerful data mining tools
Our data mining-powered reports provide you with unparalleled
intelligence. We give you the tools to enable personalization that
precisely, targets content and maximizes up-sell and orgs-sell opportunities.

Easy to use

digibline(SM) Reporting Services are intuitive and organized to deliver relevant insight inclandy. Our interactive reports allow you to customize the view of your analytics,

digibline builds a robust, soalable and secure data werehouse for you that combines the full range of diokstream, user-registration, product, campaign and transaction data. A comprehensive data asset

Quirck to deptoy
digibility offers fest time-to-deptoyment. In fact, a typical
installation allows us to setup and begin daily reporting within a few
days. In many cases, usstomers begin to realize the value of
digitime(5%) Services in as little as 24 hours.

Affordable

Our web-based ASP model allows us to deliver a powerful, high-end cervice that is both efficient and affordable. Setup costs are minimal and do not require additional IT resources, A morthly fee covers all expenses related to hardware, software, operations and reporting.

http://www.digimine.com/services/servicebenefits.htm

Fig. 19G

### **Unlock the Power** of Your Data

### Overview

If you're like most businesses, you are generating huge volumes of valuable data - data that can reveal the likes and dislikes of current and potential customers about your products, services and web site. Do you have the infrastructure and tools in place to turn your data into actionable business intelligence?

digit/fine, inc. is setting new standards in the delivery of powerful analytics and personalization for eBusinesses. Our data mining services provide you with intuitive reports to understand dustomer behavior, marketing campaign effectiveness, sales trends, browse-to-buy conversion, oustomer segment identification and much more, digithline's data mining services also deliver predictive applications that give you the ability to personalize web content, cross-self and up-self.

digitaline is the only true ASP rapplication service provider for sophisticated data warehousing and data mining solutions. We go far beyond today s web reporting packages by building a comprehensive data warehouse and by applying data mining tools to the full range of click stream, user registration, product catalog, campaign and transaction data. And our ASP model enables us to provide you with an affordable solution that is quick to deploy and easy to use.

### Service Benefits

### Powerful data mining tools

Our data mining powered reports provide you with unparalleled intelligence. We give you the tools you need to enable personalization that precisely targets content and maximizes up-sell and cross-sell opportunities.

### Comprehensive data asset

We take your multiple sources of data and build a robust data warehouse for you – a fundamental step in extracting the greatest value from your data. Our scalable data warehousing infrastructure enables us to build customer specific warehouses that are capable of holding data for the most data intensive businesses.



provide a constante insight 

### Do you know enough about your customers?

- A property of the property of

How many of these questions can you arriver today? You to not alone it you can only account 

### Affordable

Our web-based ASP model allows us to deliver a powerful, high-end service that is efficient and affordable. Setup costs are minimal and do not require additional IT resources. Fixed monthly fees cover all expenses related to hardware, software, operations and reporting.

### Easy-to-use

digiMine<sup>st</sup> Reporting Services are intuitive and organized to deliver relevant insight instantly. Our interactive reports allow you to customize your view of your analytics. And you don't have to be a statistician to understand your data.

### Quick to deploy

digivime offers the fastest time to deployment. In fact, a typical installation allows us to setup and begin daily reporting within a few days. In many cases, our customers have full analytics in less than 24 hours.

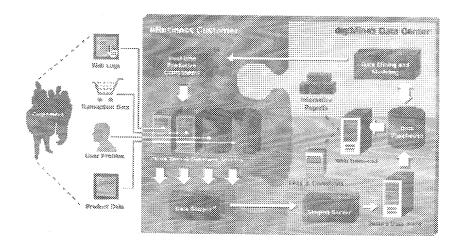
### How digitation Works

digiMine<sup>ss</sup> Services do not require you to invest in additional IT resources, nor do we require you to deploy data tags. We simply install a digiMine Slurper™ at your data center that encrypts and compresses your data for transmission at pre-determined times, digiMine's Slurper™ is a simple piece of software that has the ability to pull web server logs and gather data from any OLE-DB-compliant database - from Oracle, SQL, DB2 and others. This process does not compromise your network security or require you to open your firewall.

Once your data is transferred to digiMine's data center, it is parsed, cleaned and loaded into a secure data warehouse.

digiMine then produces detailed and accurate reports that are delivered 24 hours a day, 7 days a week, 365 days a year. You can access your reports through a dedicated https connection using a standard browser. The reports are completely secure and require user authentication. In fact, as an administrator, you have the ability to set various levels of access permission for different business users in your company. Your data is also made available for export.

digiMine provides data mining services for predictive applications. These predictive components give you the ability to personalize web content and cross-sell or up-sell products. Data mining components run in real-time on your web site or in batch applications, such as targeted e-mail.



Formula in company

\$2,000 digatine, inc. All rights reserved, digitaline and digitaline, com are trademarks of digatine, inc. All other marks are owned by their respectful entity.

nici (Mine) Secondo de Mine) Al Maria

every dig Military and

h reguest info 1928 how digimine marks How many of these questions can you answer today? You're not alone if you can only answer a few. With digiMine, you will be able to answer all of these questions and more. With the abundance of sites on the Internet today, it's hard to get customers and keep them. Let's face it, if within 20 seconds your visitors are not presented with the specific content or list of products they're interested in, then there's little chance they'll Which marketing promotions are most effective at divelop new customers to your star? What products should you consider making "tass leaders" to Can you get a list of those new rustomers and send them a What are your top selling products or services? Have they changed in the tast month? Which customers are likely to "churn" and which are layed shoppers on your site? देश देश दीभक्ष कु प्रदेश Bow many customers came to your site yesterday? What are most visited products areas on your site? 🕆 fine many shappers go through your home page? ...... sarvice beasilite in How many were that three visitues? Wank you the next day? attract new customens? \$3210835 Westernio 36395.53886 return again. MARN ŵ

http://www.digimine.com/services/quiz.htm

Fig. 19J

\* What is the expected "life three value" of your customers?

take the quiz 1905 service benefits 200 (A.10A) MERM How digiMine Works

S request info

ANGENIA SERVICES

# 

and compresses your data for transmission at predetermined times. process does not compromise your network security or require you to open your firewall. Alternatively, you can also send your data to us through a secure FTP transfer. digiMine Services do not require any additional investment in IT resources, nor do we require you to deploy data tags. We simply install a digiMine Data Slurper™ at your data center that encrypts digiMine's Data Siurper" is a simple software application that has the ability to pull web server logs and gather data from any commercial database such as Oracle, SQL, DB2 and others. This

Once your data is transferred to digiMine's data center, it is parsed, deaned and loaded into a secure data warehouse, We can also merge, purge, validate and correct your date.

reports and downloadable lists that are available 24 hours a day, 365 days a sear. You can access your reports through a dedicated and secure connection using a standard browser, analytics are generated and delivered to you through interactive We then apply data mining to produce insightful analytics. These

Real-time date mining components (executables called from jaya or asp) are run independently of the digittine data center to avoid any impact on site performance. These can be run in real-time on your web site or in butch applications such as targeted email.

ings and gathers data Surper'M is a simple from any commencial software application \* digital news Date E BOA EO TOEGUE department

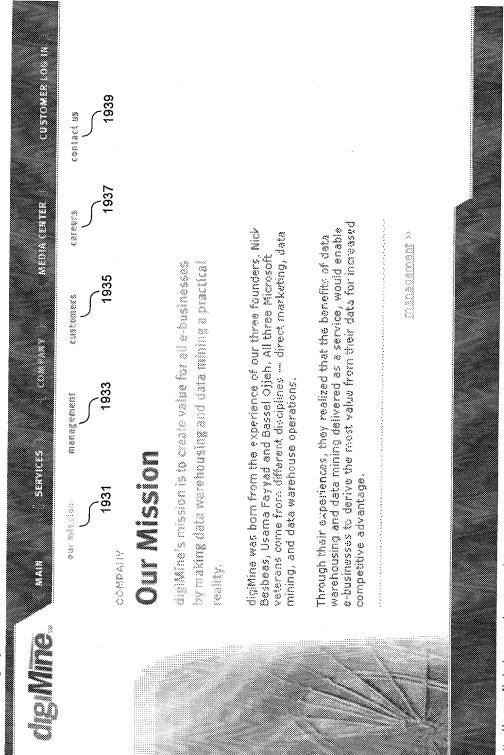
Countral the drafted (SRS) Secretary Ceta Arrest 

(91 MB, Pequerus Adube Actions Predera

http://www.digimine.com/services/howworks.htm

Fig. 19K

## digiMine Company Information



http://www.digimine.com/company/

Fig. 191

# digiMine Company Information Management

cantactus MEDIA CONTRA 0.878.55% Frozensky sensie Fund
Cedar Grove Investments (Amazon.com. Loudiye, PhotoCiso)
Reliett Investments (InfoSpace.com, MCI WorldCom, evite.com,
ConSter, medis com, geor.com, Virtual Bank)
Sam Jedanlah (Managing Director, Internet Capital Group, former fidensoft Vice President)
Robert Palkas (Managing Director, Internet Capital Group)
James Yoelker (former No. tink CFO)
Deutsche Bank Technology Food (Internet, financials, and
Sillicon funder)
Sillicon Yalley Angels (involved in hottest early stage companies today) distincts executive team brings coporabled expertise n consists de coverbres, cata machologies, care Chresposite A MKK Resiless 7943 Executive VP Sales and Marketing, co-founder mining and web/database menseting. 300000000000000 1947 Nice President of Legal Affairs 7 1945 President & CCO, porfounder Chief Financial Officer Executive Years Sexect Direct Co. auch Britanion Mayfield Fund : 200 (SSA) 2

http://www.digimine.com/company/management.htm

Fig. 19M

### 8.381261863 ass assaulan

digiMine Executive Bio: Bob Bolan

\*anagene\*

Bub Bulan, Esq. Vice President of Legal Affairs

Section designations

Bob Bolan is chief legal counsel and advices the management team and the toard of directors on all legal effairs of the company.

200

From 1994 until jouring the company in May of 2000, Bob served as Corporate Attentives at Microsoft Corporation where he practiced in a wilder variety of comparation where he practiced in a wilder variety of comparation where he practiced in a solid party of company, and in a solid party of company, and in a solid party of company of the parent party in the company of the parent party in Microsoft Research in Redmond, of the parent party in Microsoft Research in Redmond, of the parent party in Microsoft Research in Redmond, of the parent party of the microsoft Research in Redmond, of the parent party in Attention Microsoft Research in Redmond, as a speed of the company of the parent party and company of the parent party and company of the parent party of the microsoft of the parent party of the parenty of the parent party of the parenty of the and data mining.

From 1968 to 1894, Bob was a Member of Technical Steff at ATET Bell Laboratories where he developed network features for high-capacity packet switches that formed the signaling infrastructure of the ATET interestchange parisor network.

Both repaired his J.D. from Capital University (1993) and was honored with membership to Order of the Coff. He sixo earned a Masters in Computer Science from Purdue (1998) and white honore basheliour of Arrs in Classical Languages from Navier University (1978), Bob is a member of the Washington State Bary, the Orion Bar and is registered to practice before the US Patent and Indemnark Office. He is a former extern of Dudge James Greisem of the United States Lident Court, Southern District of Ohio, and of Judge Alan Norris of the Sixth Circuit Court of Appeals.

http://www.digimine.com/company/BobBolan.htm

Fig. 19N

http://www.digimine.com/company/careers/ 1920

WI GOT BURNESS KONESCE WE \$388.83 £338883 massagent cut mission

SWAGEO

### 

## Career Opportunities

digiMine is looking for talented candidates and we usually have more than one opening in any of the following areas. Click on your area of interest to see current profiles and job descriptions.

Research and Development
Quality Assurance and Test
Operations and Data Center
Sales and Marketing
Finance, General and Administration
Legal 1952

1951

To apply, please send your resume (in Microsoft Word format) to jobs@digimine.com. Please be sure to reference the job for which you are applying. Agencies and headhunters, please do not submit candidates through the web.

Fig. 19P

http://www.digimine.com/company/careers/jobopps.htm

COMPANY

### 

Legal Positions

### « job categories

## Corporate Attorney - Intellectual Property

### Responsibilities

- Principal responsibility for management of all patent procurement and conflict matters
  - Review ideas for strategic importance and patent viability.
- Work closely with outside counsel to develop claim scope and prosecution strategy, and supervise them throughout the process. Analyze third party patents and determine best resolution, including licensing, product modification and liability studies.
- Counsel development and business clients on patent-related issues.
  - Provide support for patent litigation.

### Requirements

- Excellent academic credentials.
- 5+ years experience in patents required, including preparing and prosecuting patient applications, opinion work (invalidity/noninfringement), licensing, and/or litigation.
  - Significant computer industry experience highly desirable.
    - Advanced technical degree a plus

Fig. 19Q

http://www.digimine.com/company/careers/legal.htm 7920

digiMine Media Page

Achievement Award's Business Product of the digiMine Services selected as finalist for Industry Please direct all press related to sixth annual Way indust fru oresamelani inquiries to digiMine wants to turn data into gold by Usama Fayyad have been used to find volcanoes on Venus and galaxies far, far away. Now the former scientist at MASA's let Propulsion Lab is using that man ( ) The algorithms and data-mining software created December 18, 2006 - digibline Teams with EMC to Power Data Warehousing and Data Mining Service » press reference January 17, 2001 - Technology Review, MIT's Magazine of Innovation, Names digimine CEO Usama Fayyad to TR10 » same technology to create digiMine... 🏽 🕆 🥆 in the news \* Recent Press Announcements SERVICES media center nome MEDIA CENTER 

http://www.digimine.com/mediacenter/

Fig. 19R

digiMine Press Releases

1909

http://www.digimine.com/mediacenter/pressreleases.htm

Fig. 19S

Welcome, Please enter your case-sensitive User ID, Password, and Company. Did you forget your password? Please <u>contact</u> your account manager. 1960 Submit SERVICES user name passmord Aus dunco https://insight.digimine.com/digiMine Customer Login

1920

Fig. 19T

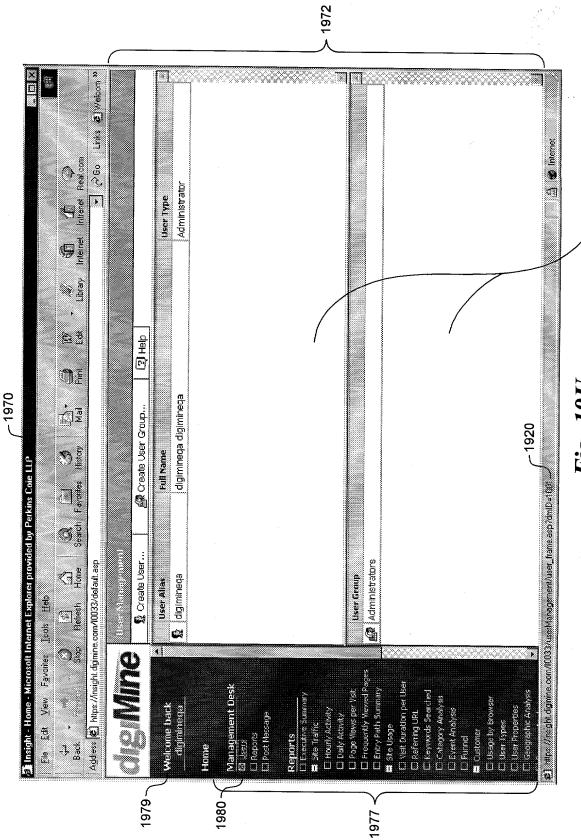


Fig. 19U

1975

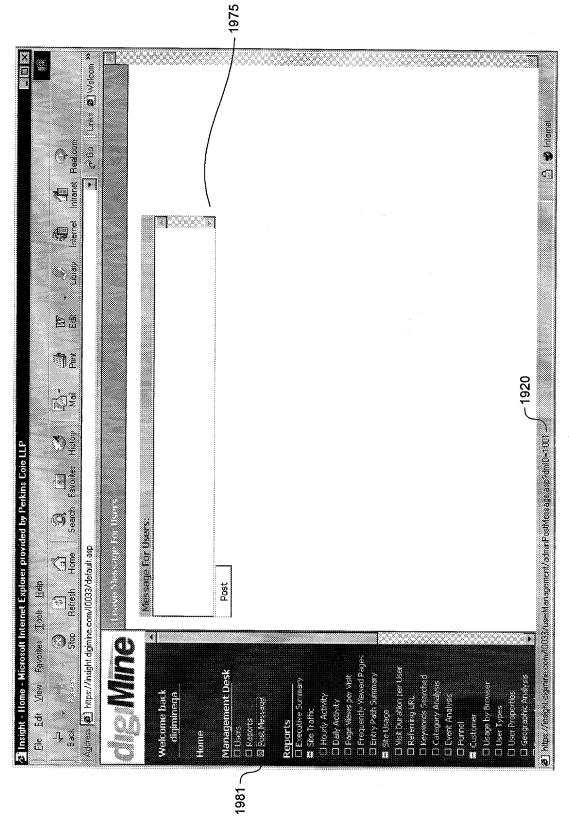


Fig. 19V

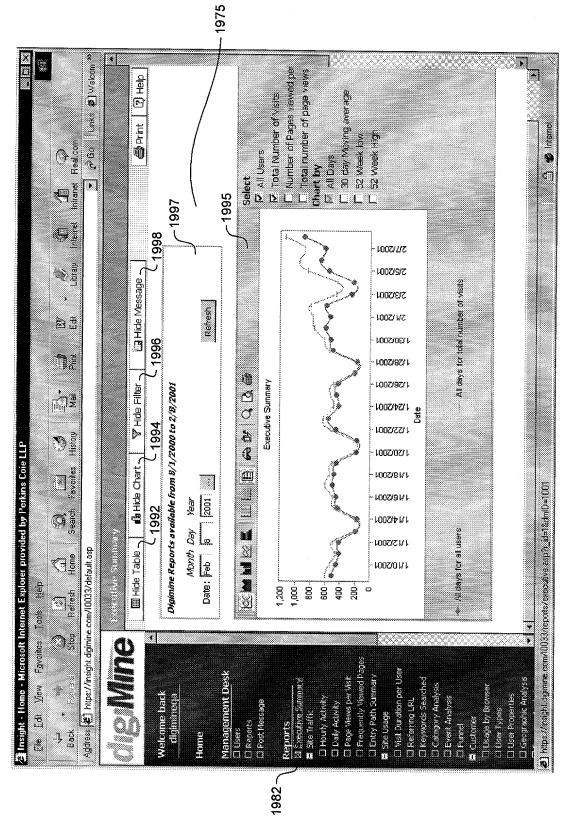


Fig. 19W

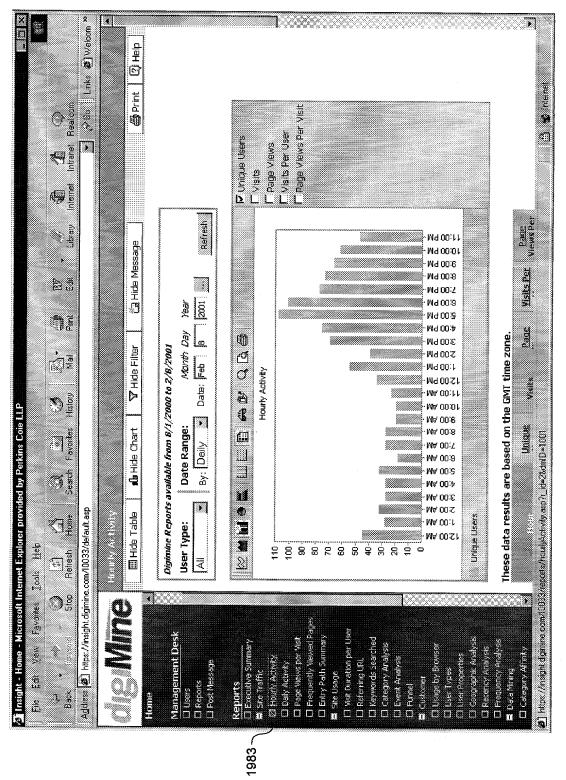


Fig. 19X

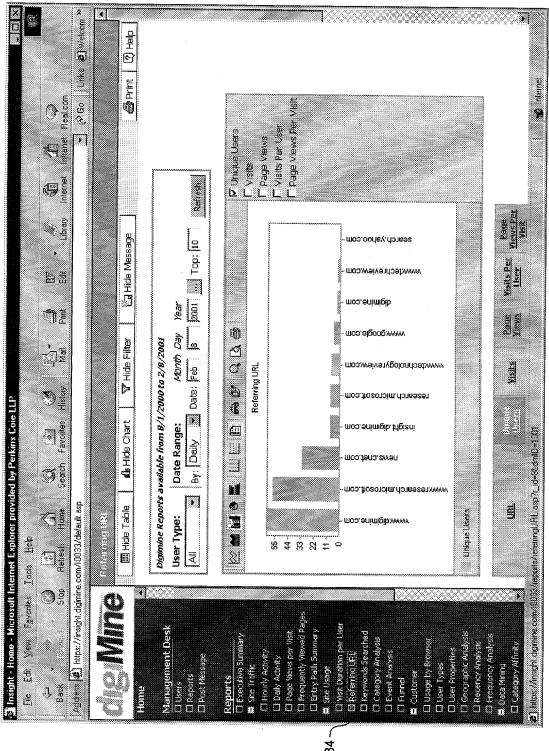


Fig. 19Y

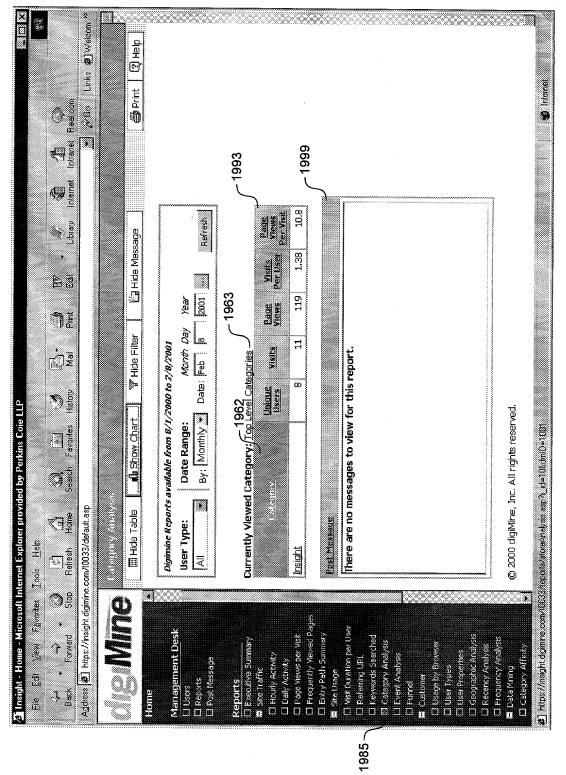


Fig. 19Z

Example Hierarchical Category Selection

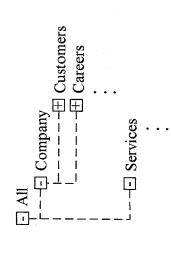


Fig. 1944

	② Insight - Home - Microsoft Inte File fdi View Favories To	② Insight - Home - Microsoft Internet Explorer provided by Perkins Coie LLP File Edi View Favoribes Tools Help
	Stone Stone	
	Addiess   🕰   https://insight.digimine.com/10033/default.asp	
		<del>d</del>
	euron	III Hide Table
	Management Desk	Digimine Reports available from 8/1/2000 to 2/8/2001
	Cl Users Cl Reports Doot Message	User Type:         Date Range:         Month Day         Year           All         ≅   Daily         ≅         Date: Feb         6         2001         □
	Reports	——————————————————————————————————————
	Evecutive Summary     Site Traffic	Occurrences Users Percent Visits Percent per 95th
	C. Hourly Activity C. Delly Activity	3 0.3%
	Page Views ber Wist     Frequently Wewed Pages	Post Message
	LI Entry Path Summary.  Ste Usage	There are no messages to view for this report.
000	U Mat Duration per Bser ☐ Referring URL ☐ Kerwonds Searchel	
0081	Category Analysis     Event Analysis	
	L. Hinnel  Customer  L. Usage by Srowser	
	User Properties	
	Recently Analysis     Recently Analysis     Requency Analysis	© 2000 digiMine, Inc. All rights reserved.
•	fifely triginine.com/fili	334 eponts/even/Analysis asp?_d=138dniDe13001

Fig. 194B

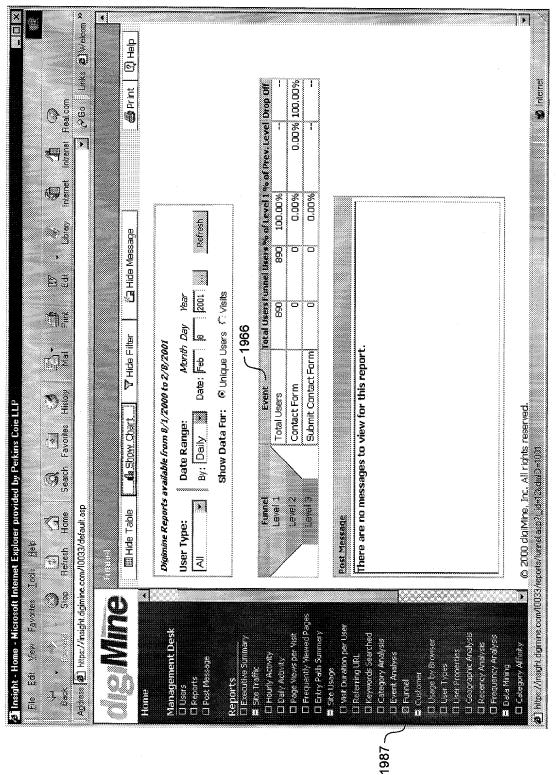


Fig. 194C

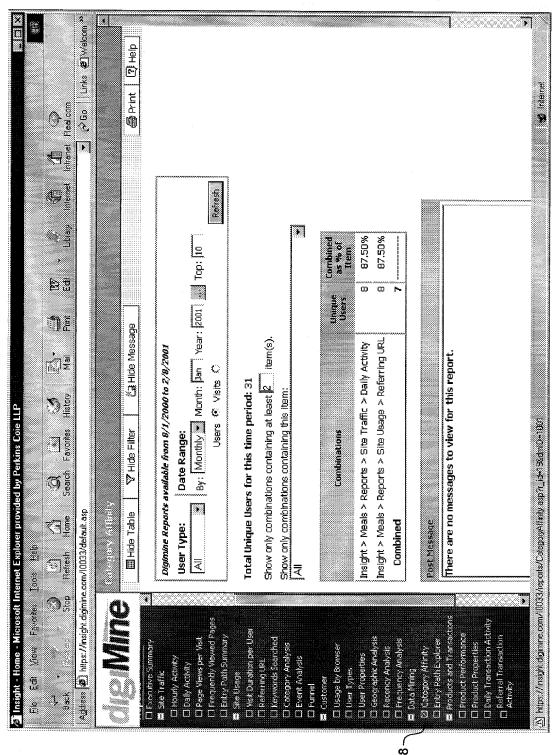


Fig. 194D

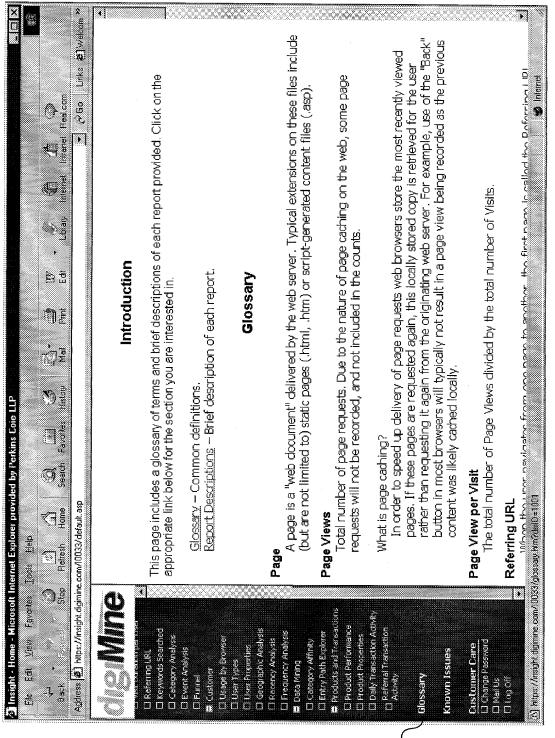


Fig. 194E

1989-

digiMine Services Overview

Cownided the doctory

\* Data Siree

(91 KB, Requires Again Services Details

Acrobat Reader)

service bouskits 

take the quiz

haw digimine works

SECIONAL SERVICES

## 

Powerful, affordable and easy to use.

digiMine is setting new standards in the delivery of advanced analytics, data warehousing and data mining for eBusinesses. As an application service provider (ASP), we deliver a comprehensive and affordable solution that is quick to deploy and easy to use.

What truly sets digithine apart from the competition is our ability to powerful data mining and personalization tools. By applying high-end data mining algorithms to the full range of click stream, user registration, product catalog, campaign and transaction data, we provide you with the most relevant business intelligence. And we go far beyond today's web reporting services by using the most enable you to take action with precision and speed

digiMine(SM) Services include:

- 7 1912 { 1. digiMine Warehousing Services
- 1914 2. digiMine Analytic Services
- 1916 3. digiMine Data Mining Services
- 2005 { 4. digiMine Data Generation Services

http://www.digimine.com/services/

Fig. 20

memory 2130	Parser 310	Dimension Generator 313	Logical Site Identifier 2151	User Identifier 2152	URI Identifier 2153	Category Page Type Identifier 2154	Event Type Identifier 2155	Version Identifier 2157			CDIT 240E			F18. 21
Storage 2110	Parser Config. Data 340	Site Definitions 2112	Event Type Definitions 2114	Category Page Type Definitions 2116	Log Entry Exclusion Data 2117	Definition Version Information 2119		Parser-Generated Log File 380 Information 2111	I/O devices 2120	display 2121	network connection 2122	other I/O devices 2124	computer-readable media drive 2123	warehouse server 260

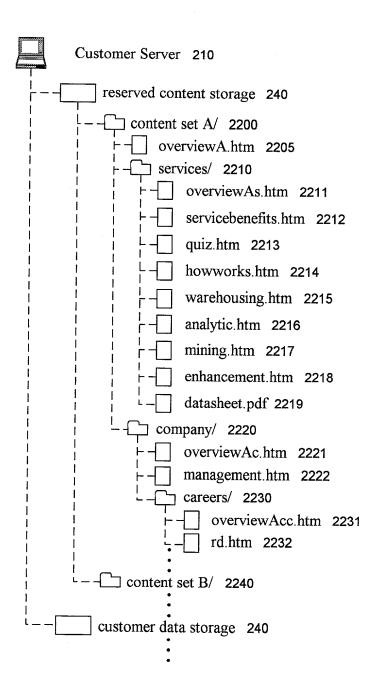


Fig. 22A

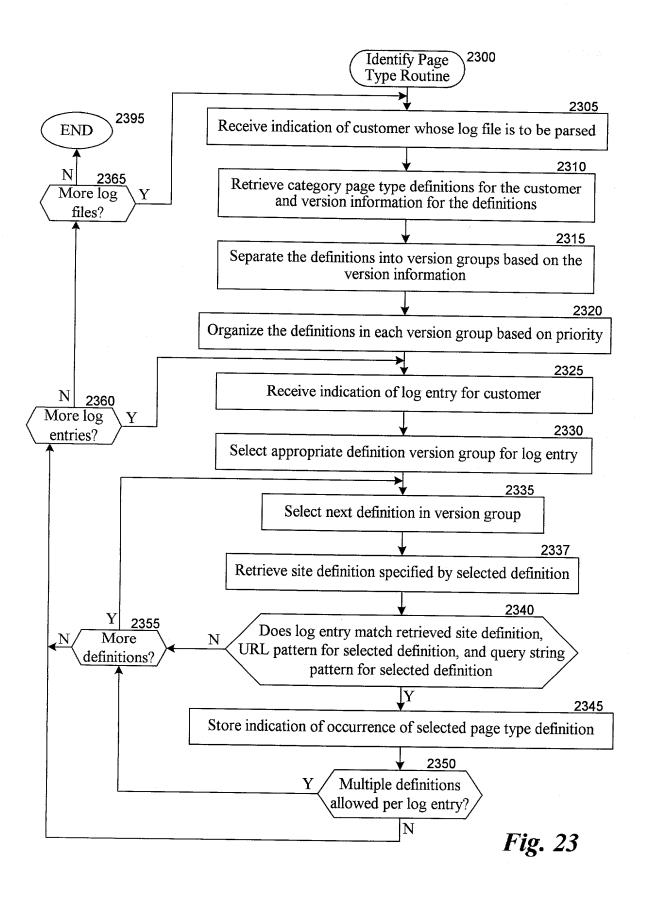
Content Set A
Category Hierarchy Table 2250

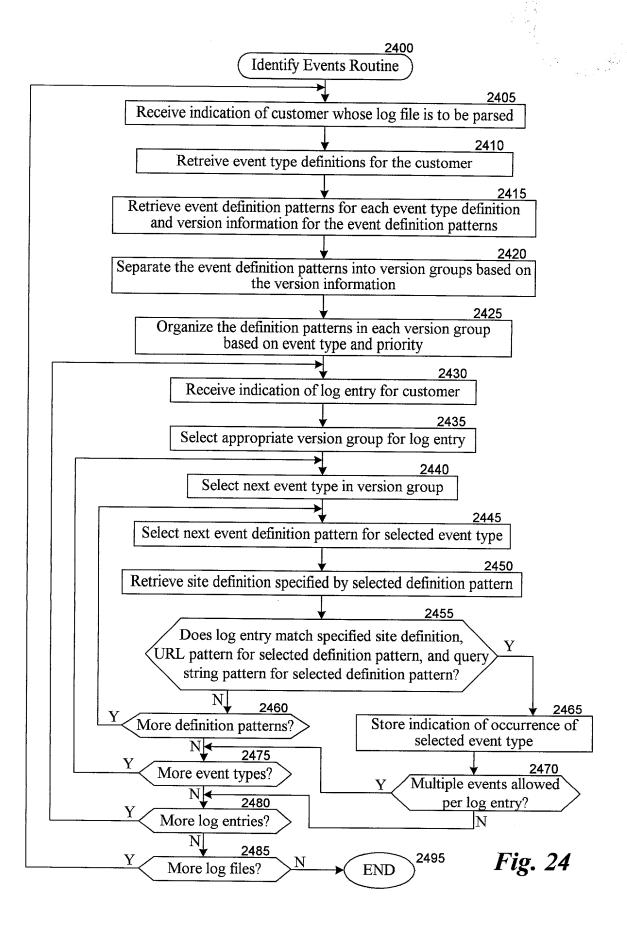
Category Hie	1 able 2250						
Category 2251	ID 2252	Category Parent 2253					
Services	1						
Company	2	·					
Media Center	3	<del></del>					
Analysis	4						
Service Benefits	5	1					
Take the Quiz	6	1					
•							
Careers	20	2					
•							
R&D	30	20					
QA	31	20					
•							

Content Set A Content Category Table 2260

Content 2261	Category Page Type Definition ID 2262
overviewA.htm	<del></del>
overviewAs.htm	1
servicebenefits.htm	1
rd.htm	30
:	

Fig. 22B





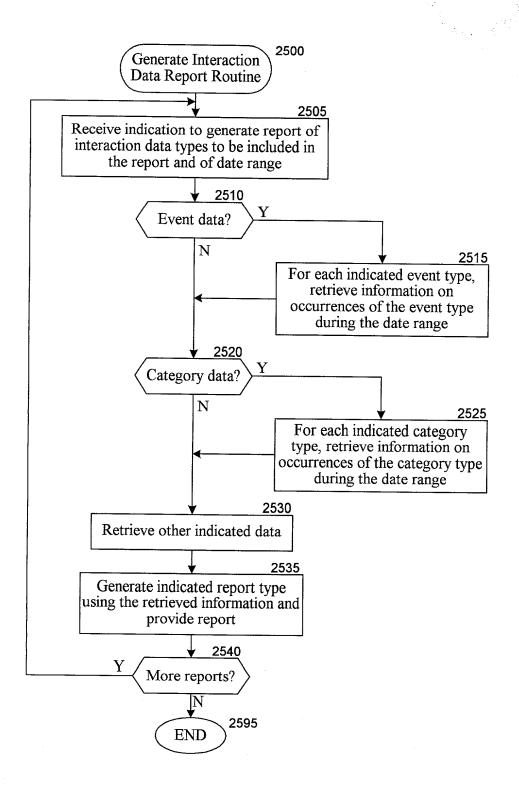


Fig. 25

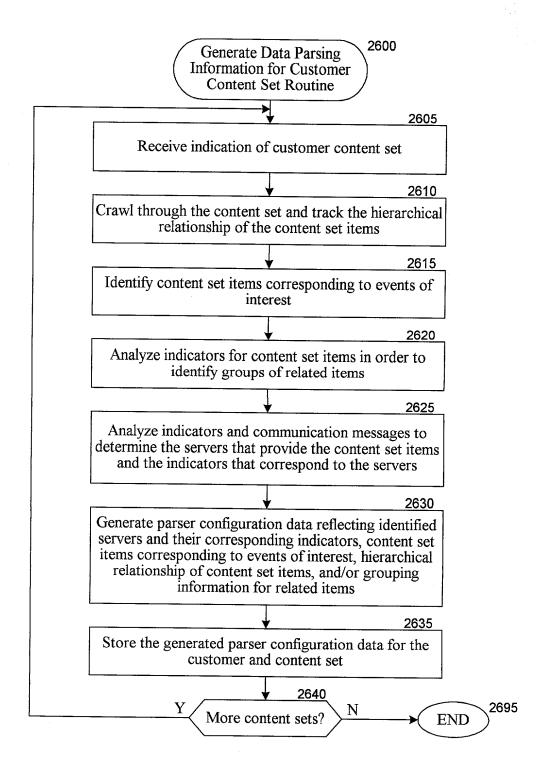


Fig. 26

2705

2710

